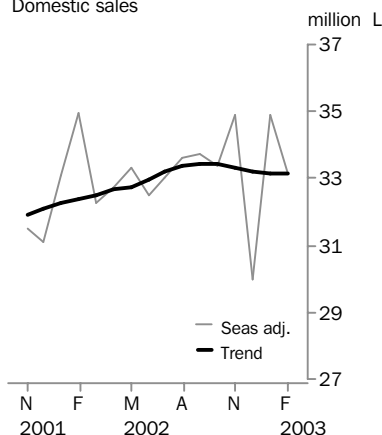


## SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

EMBARGO: 11:30AM (CANBERRA TIME) THURS 3 APR 2003

### Australian produced wine

Domestic sales



### FEBRUARY KEY FIGURES

#### TREND ESTIMATES

	Feb 2003 '000 L	% change Jan 2003 to Feb 2003	% change Feb 2002 to Feb 2003
Australian produced wine			
Domestic wine sales	33 122	-0.1	2.3
White table wine sales	16 729	0.1	0.2
Red and rosé table wine sales	12 130	-0.1	10.5

#### SEASONALLY ADJUSTED

	Feb 2003 '000 L	% change Jan 2003 to Feb 2003	% change Feb 2002 to Feb 2003
Australian produced wine			
Domestic wine sales	33 134	-5.0	-5.2
White table wine sales	16 267	-9.2	-6.9
Red and rosé table wine sales	11 916	-7.2	-1.4

### FEBRUARY KEY POINTS

#### TREND ESTIMATES

- The trend estimate for domestic sales of Australian produced wine was 33.1 million litres in February 2003, a decrease of 0.1% on January 2003, but a 2.3% increase on February 2002.
- The trend estimate for white table wine sales increased 0.1% on January 2003 and 0.2% on February 2002.
- The trend estimate for domestic sales of red and rosé wine decreased 0.1% on January 2003 but increased 10.5% on February 2002.

#### SEASONALLY ADJUSTED ESTIMATES

- The seasonally adjusted estimate for domestic sales of Australian produced wine was 33.1 million litres, a decrease of 5.0% on January 2003.
- The seasonally adjusted estimate for domestic sales of white table wine decreased 9.2% on January 2003.
- The seasonally adjusted estimate for domestic sales of red and rosé table wine decreased 7.2% on January 2003.

#### ORIGINAL ESTIMATES

- In original terms 27.0 million litres of Australian produced wine was sold domestically by winemakers in February 2003, up 13.4% on January 2003 but down 5.3% on February 2002.
- Exports of Australian produced wine increased by 35.1% over January 2003 to 36.2 million litres. Australia exported 484.6 million litres with a value of \$2.4 billion in the twelve months ending February 2003, an increase of 26.8% in volume and 23.2% in value over the corresponding period to February 2002.

- For further information about these and related statistics, contact Graeme Thomas on Adelaide 08 8237 7536 or the National Information and Referral Service on 1300 135 070.

## NOTES

### FORTHCOMING ISSUES

<i>ISSUE</i>	<i>RELEASE DATE</i>
March 2003	6 May 2003
April 2003	3 June 2003
May 2003	3 July 2003
June 2003	4 August 2003
July 2003	3 September 2003
August 2003	3 October 2003

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### CHANGES IN THIS ISSUE

This issue contains revisions to the domestic sale of Vermouth in February 2002 from 54,000 litres to 27,000 litres. Some minor revisions have also been made to other wine categories for the same period.

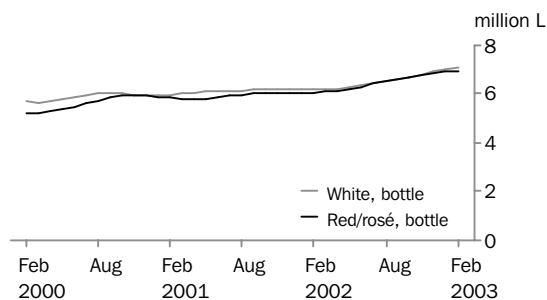
.....

Dennis Trewin  
Australian Statistician

## DOMESTIC AUSTRALIAN TABLE WINE SALES: Trend

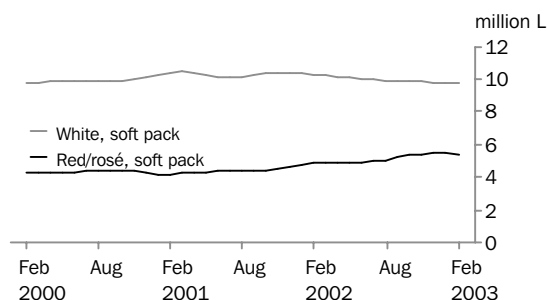
### TABLE WINE, GLASS CONTAINER < 2 LITRES

The trend series for sales of white table wine in glass containers increased 1.1% on January 2003 and by 13.9% on February 2002. The trend series has increased for twelve consecutive months. The trend estimate for red and rosé wine sales (in glass containers of less than 2 litres) increased 0.7% on January 2003 and 14.8% on February 2002. This series has increased for thirteen consecutive months.



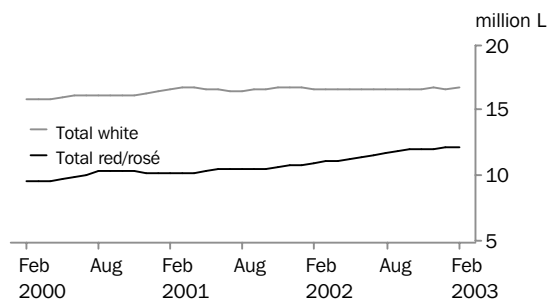
### TABLE WINE, SOFT PACK CONTAINERS

The trend series for domestic sales of white table wine in soft packs increased by 0.2% on January 2003 but decreased 4.4% on February 2002. The trend series for red and rosé wine in soft packs decreased 0.7% on January 2003 but increased 11.3% on February 2002.



### TOTAL WHITE AND RED/ROSÉ TABLE WINE

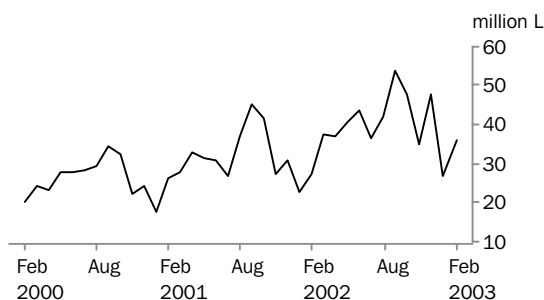
The trend series for total sales of white table wine increased 0.1% over January 2003 and 0.2% on February 2002. The trend series for total red and rosé wine decreased 0.1% over January 2003 but increased 10.5% on February 2002. This series decreased in February 2003 after rising for the previous twenty four months.



## EXPORTS OF AUSTRALIAN PRODUCED WINE AND IMPORTS

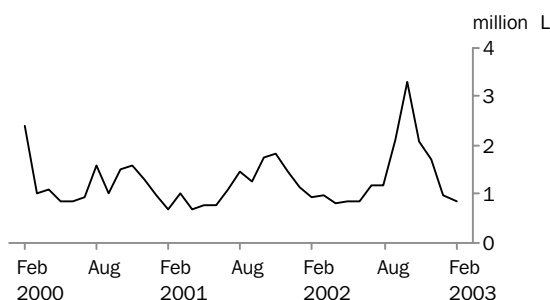
### EXPORTS OF AUSTRALIAN PRODUCED WINE

In original terms, 36.2 million litres of Australian produced wine valued at \$165.3 million were exported in February 2003. The quantity and value of exports increased 35.1% and 24.9% respectively on last month. Compared to February 2002, the quantity and value increased 32.9% and 20.7% respectively. The average value of Australian wine exported in February 2003 was \$4.57 per litre, down from \$5.03 per litre in February 2002.



### WINE IMPORTS CLEARED FOR HOME CONSUMPTION

Original data for February 2003 shows that 0.9 million litres of wine was imported, down 14.2% in quantity and 19.4% in value on January 2003. The average value of wine cleared for home consumption in February 2003 was \$8.14 per litre, down from \$8.30 per litre in February 2002.



### DISPOSALS OF AUSTRALIAN PRODUCED WINE AND WINE AVAILABLE FOR CONSUMPTION IN AUSTRALIA

The original data for the December quarter 2002 shows that wine available for consumption in Australia increased 5.9% on the same quarter in 2001. Domestic sales of Australian wine increased by 4.4% and wine imports by 40.5%. Total disposals of Australian produced wine increased by 16.6% over the same period in 2001 with exports rising 30.5%.

	A Domestic sales of Australian produced wine	B Wine imports cleared for home consumption	A + B Wine available for consumption	C Exports of Australian produced wine	A + C Total disposals of Australian produced wine
Period	'000 L	'000 L	'000 L	'000 L	'000 L
<b>1999–2000</b>	369 271	19 607	388 878	284 935	654 206
<b>2000–2001</b>	384 847	12 773	397 620	338 289	723 136
<b>2001–2002</b>	386 232	14 479	400 711	418 390	804 622
Dec Qtr 2001	112 880	5 064	117 944	99 825	212 705
Dec Qtr 2002	117 820	7 114	124 934	130 256	248 076

## DOMESTIC SALES OF TOTAL AUSTRALIAN WINE &amp; TABLE WINE BY CONTAINER TYPE

TABLE-WHITE WINE.....						TABLE-RED AND ROSÉ WINE.....			
	Total wine	Glass less than 2 litres	Soft packs(a)	Other containers(b)	Total	Glass less than 2 litres	Soft packs(a)	Other containers(b)	Total
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
ORIGINAL									
1999-2000	369 271	69 371	118 409	5 260	193 042	63 469	49 806	778	114 053
2000-01	384 847	74 123	122 452	3 189	199 763	70 506	53 538	1 517	125 560
2001-02	386 232	75 657	122 776	1 447	199 881	73 622	56 085	695	130 401
2001-2002									
February	28 465	r6 122	r9 996	r73	r16 192	r5 047	r3 944	r19	r9 010
March	31 961	6 210	11 085	81	17 376	5 536	5 132	21	10 689
April	30 061	5 825	9 489	91	15 405	5 808	4 820	38	10 666
May	34 882	5 871	11 483	87	17 441	7 251	5 606	58	12 915
June	29 602	5 431	8 587	36	14 054	6 853	4 930	19	11 801
2002-2003									
July	35 040	6 205	10 625	52	16 881	7 198	6 161	16	13 375
August	34 629	6 228	9 841	114	16 184	7 166	6 374	19	13 558
September	33 407	6 959	9 402	65	16 427	6 892	5 060	24	11 975
October	36 626	7 433	10 296	106	17 835	7 274	5 366	19	12 660
November	45 300	9 868	12 110	129	22 108	8 672	6 680	10	15 363
December	35 894	8 134	9 570	147	17 851	6 578	4 711	14	11 303
January	23 767	5 065	8 634	62	13 762	3 686	3 272	14	6 972
February	26 952	6 046	8 983	32	15 062	5 147	3 707	10	8 864
SEASONALLY ADJUSTED									
2001-2002									
February	34 957	7 257	10 239	n.a.	17 466	6 874	5 021	n.a.	12 084
March	32 285	6 110	10 260	n.a.	16 521	5 841	4 951	n.a.	10 929
April	32 722	6 330	10 156	n.a.	16 651	6 085	5 152	n.a.	11 155
May	33 327	6 239	10 940	n.a.	17 092	6 487	5 057	n.a.	11 433
June	32 509	6 606	9 450	n.a.	16 476	6 445	4 453	n.a.	11 272
2002-2003									
July	33 040	6 337	10 494	n.a.	17 005	6 225	4 924	n.a.	11 165
August	33 616	6 275	9 789	n.a.	16 115	6 319	5 335	n.a.	11 893
September	33 704	6 877	9 947	n.a.	16 872	6 722	5 184	n.a.	11 861
October	33 400	6 720	9 692	n.a.	16 569	6 702	5 208	n.a.	12 015
November	34 877	7 136	10 276	n.a.	17 566	6 892	5 720	n.a.	12 584
December	29 984	6 287	8 733	n.a.	15 206	6 637	5 047	n.a.	11 097
January	34 894	7 231	11 272	n.a.	17 917	6 923	6 381	n.a.	12 843
February	33 134	7 178	9 199	n.a.	16 267	7 001	4 730	n.a.	11 916
TREND ESTIMATES									
2001-2002									
February	32 383	6 208	10 311	n.a.	16 688	6 052	4 883	n.a.	10 973
March	32 518	6 212	10 238	n.a.	16 643	6 084	4 940	n.a.	11 077
April	32 661	6 235	10 200	n.a.	16 645	6 141	4 957	n.a.	11 171
May	32 759	6 278	10 142	n.a.	16 623	6 216	4 940	n.a.	11 245
June	32 958	6 364	10 092	n.a.	16 633	6 312	4 940	n.a.	11 362
2002-2003									
July	33 190	6 462	10 009	n.a.	16 636	6 410	4 971	n.a.	11 514
August	33 383	6 555	9 938	n.a.	16 651	6 499	5 072	n.a.	11 685
September	33 447	6 633	9 889	n.a.	16 665	6 580	5 217	n.a.	11 843
October	33 408	6 722	9 867	n.a.	16 684	6 666	5 355	n.a.	11 965
November	33 315	6 814	9 862	n.a.	16 703	6 758	5 445	n.a.	12 051
December	33 221	6 904	9 855	n.a.	16 711	6 836	5 479	n.a.	12 102
January	33 160	6 994	9 837	n.a.	16 706	6 902	5 473	n.a.	12 136
February	33 122	7 069	9 855	n.a.	16 729	6 947	5 433	n.a.	12 130

r figure or series revised since previous issue

(a) Soft pack containers include all collapsible packs, plastic or otherwise.

(b) Other containers include tankers, cans and rigid containers, including glass 2 litres and over.

## DOMESTIC SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

	Table	Fortified	Sparkling bottle fermentation(a)	Sparkling bulk fermentation(a)	Carbonated	Other wine products(b)	Vermouth	Brandy(c)
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L al
<b>1999-2000</b>	307 091	22 991	18 220	14 352	3 514	2 352	754	837
<b>2000-01</b>	325 325	22 185	16 706	13 952	3 292	3 011	372	901
<b>2001-02</b>	330 281	20 384	17 686	12 000	3 123	2 454	305	701
<b>2001-2002</b>								
February	r25 201	1 237	912	744	209	135	r27	45
March	28 065	1 423	1 315	713	239	182	24	37
April	26 071	1 702	1 217	657	201	190	23	49
May	30 356	2 066	1 388	583	258	210	21	56
June	25 855	1 812	1 060	516	151	189	19	55
<b>2002-2003</b>								
July	30 256	2 310	1 278	649	270	253	23	58
August	29 742	1 890	1 794	772	202	206	22	72
September	28 401	1 618	2 291	691	201	184	21	49
October	30 495	1 733	2 930	975	278	192	23	56
November	37 470	2 060	3 740	1 401	303	298	27	64
December	29 154	1 656	3 407	1 066	313	270	29	89
January	20 733	1 196	1 037	400	198	185	17	36
February	23 926	1 151	1 102	440	177	138	17	45

r figure or series revised since previous issue

(a) Spritzig table wines are included with table wine.

(c) Quantities on which excise duty was paid.

(b) From July 2000, the 'Flavoured wine' category has been changed to include wine cocktails, marsala, aperitif and tonic wines, flavoured wine, de-alcoholised wine and low and reduced alcohol wines. See Explanatory Note 4.

## DOMESTIC SALES OF AUSTRALIAN FORTIFIED WINE BY WINEMAKERS

	Sherry in glass less than 2 litres	Port in glass less than 2 litres	Other in glass less than 2 litres(a)	Soft packs	All other containers(b)	Total fortified
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
<b>1999-2000</b>	2 549	5 008	341	7 796	7 293	22 991
<b>2000-01</b>	2 327	4 674	353	8 160	6 674	22 185
<b>2001-02</b>	2 102	4 052	333	8 369	5 529	20 384
<b>2001-2002</b>						
February	138	211	18	529	341	1 237
March	138	243	24	652	366	1 423
April	172	295	23	750	462	1 702
May	197	425	33	903	509	2 066
June	177	349	24	862	399	1 812
<b>2002-2003</b>						
July	218	436	39	1 006	611	2 310
August	195	374	36	792	493	1 890
September	161	334	20	672	432	1 618
October	183	343	24	709	474	1 733
November	219	515	27	833	467	2 060
December	223	403	30	574	425	1 656
January	130	180	19	578	290	1 196
February	132	190	11	473	345	1 151

(a) Includes muscat, maderia, tokay and white port.

(b) Includes tankers, cans and rigid containers including glass 2 litres and over.

## IMPORTS CLEARED &amp; EXPORTS OF AUSTRALIAN PRODUCED WINE AND BRANDY

Period	WINE TYPE(a).....						TOTAL WINE.....		BRANDY.....	
	White table	Red/rosé table(b)	Total table	Fortified	Sparkling	Other	Quantity	Value(c)	Quantity	Value
	'000L	'000L	'000L	'000L	'000L	'000L	'000L	\$'000	'000L al	\$'000
IMPORTS(d)										
<b>1999-2000</b>	3 795	10 304	14 099	685	3 827	995	19 607	113 868	577	7 328
<b>2000-01</b>	3 318	4 800	8 118	106	2 913	1 637	12 773	92 211	504	7 575
<b>2001-02</b>	4 658	4 540	9 198	201	3 282	1 798	14 479	115 556	577	9 026
<b>2001-2002</b>										
December	374	455	829	34	362	231	1 456	12 120	51	1 012
January	404	321	725	15	191	202	1 133	7 838	59	920
February	272	299	571	2	225	140	938	7 782	31	669
March	278	379	657	8	221	84	969	6 861	32	507
April	276	280	555	15	127	134	831	7 342	45	639
May	274	290	564	9	178	89	841	6 294	49	758
June	374	263	637	7	131	101	875	6 502	36	616
<b>2002-2003</b>										
July	520	404	924	9	163	89	1 184	9 658	54	846
August	463	282	745	16	276	165	1 202	10 588	53	838
September	1 026	402	1 429	32	455	192	2 108	14 642	48	741
October	1 376	1 096	2 472	8	728	92	3 300	23 304	47	735
November	607	734	1 342	6	574	164	2 085	17 399	61	1 200
December	477	423	900	34	511	284	1 729	16 494	69	1 357
January	358	192	550	33	272	135	991	8 576	26	641
February	380	270	650	5	147	47	850	6 916	30	712
EXPORTS(e)										
<b>1999-2000</b>	129 586	143 256	272 842	2 287	9 088	717	284 935	1 372 768	19	243
<b>2000-01</b>	148 273	180 347	328 620	2 032	6 546	1 091	338 289	1 752 082	19	286
<b>2001-02</b>	175 741	230 465	406 205	2 698	8 048	1 438	418 390	2 105 128	24	208
<b>2001-2002</b>										
December	12 716	17 365	30 081	137	443	166	30 827	167 597	5	23
January	9 625	12 467	22 092	148	301	20	22 561	105 515	—	13
February	10 219	16 271	26 490	252	427	48	27 217	136 989	1	5
March	14 871	21 772	36 643	211	636	65	37 555	191 990	1	6
April	13 592	22 469	36 061	407	646	88	37 203	189 092	10	81
May	16 662	23 076	39 738	147	662	153	40 700	210 881	1	11
June	17 960	24 817	42 776	275	608	55	43 714	225 343	2	21
<b>2002-2003</b>										
July	14 892	20 747	35 639	169	603	134	36 545	176 586	—	—
August	18 414	22 410	40 824	314	769	49	41 957	197 639	—	—
September	r21 294	r30 963	r52 257	399	971	70	r53 697	r267 826	6	18
October	r18 685	r27 241	r45 926	432	r1 141	94	r47 593	r228 335	2	26
November	r13 167	r20 691	r33 858	214	878	81	r35 031	r174 680	1	16
December	r18 326	r28 362	r46 689	479	r423	41	r47 632	r232 642	—	r14
January	r9 571	r16 576	r26 147	r158	r442	29	r26 775	r132 370	—	15
February	14 173	21 104	35 277	143	707	39	36 166	165 293	2	11

r figure or series revised since previous issue

(a) Due to change in the Customs Tariff codes implemented in July 1999 and July 2000, the wine type categories are not necessarily comparable with earlier data.

(c) See Explanatory Notes 6 and 7.

(e) Exports may include sales made by exporters other than winemakers.

(b) Includes 'Other table wine'.

(d) Imports cleared for home consumption, see Explanatory Note 5.

## EXPORTS OF AUSTRALIAN WINE BY COUNTRY OF DESTINATION, February 2003

Country/Region	WINE TYPE.....						TOTAL WINE.....	
	White table	Red/rosé table(a)	Total table	Fortified	Sparkling	Other	Quantity	Value(b)
	'000L	'000L	'000L	'000L	'000L	'000L	'000L	\$'000
Fiji	5	4	10	—	5	—	15	77
New Caledonia	8	9	17	—	—	—	17	45
New Zealand	1 721	637	2 358	8	33	8	2 407	4 254
Total Oceania and Antarctica(c)	1 749	667	2 417	9	40	8	2 474	4 576
Belgium and Luxembourg	173	506	680	—	3	2	685	1 514
Denmark	189	510	698	—	4	—	702	2 607
Germany, Federal Republic of	368	1 228	1 596	—	—	—	1 596	4 003
Netherlands	447	563	1 011	—	4	—	1 015	3 529
Sweden	118	399	517	—	8	—	525	2 139
United Kingdom	6 173	6 582	12 756	56	526	—	13 338	58 934
Total European Union	7 821	10 281	18 102	56	562	2	18 723	77 589
Norway	17	72	90	—	—	—	90	405
Switzerland	33	195	228	—	—	—	228	1 067
Total Europe and the Former USSR(c)	7 883	10 559	18 442	59	562	2	19 064	79 181
Qatar	14	17	31	—	—	—	31	56
United Arab Emirates	40	53	92	2	9	—	103	361
Total Middle East and North Africa(c)	65	92	157	2	14	—	173	540
Malaysia	29	169	198	9	2	6	216	1 606
Singapore	69	321	390	—	2	7	399	1 824
Total Southeast Asia(c)	162	617	779	10	5	13	806	4 340
Hong Kong	49	139	187	—	8	1	196	1 438
Japan	121	254	376	1	30	14	421	2 886
Total Northeast Asia(c)	212	510	722	1	39	15	777	5 403
Canada	491	1 449	1 940	25	26	—	1 991	13 718
United States of America	3 579	7 156	10 736	37	20	1	10 794	56 945
Total Northern America(c)	4 073	8 612	12 685	62	46	1	12 794	70 722
Total Other Regions(d)	30	46	76	—	1	—	77	532
Total All Countries	14 173	21 104	35 277	143	707	39	36 166	165 293

(a) Includes 'Other table wine'.

(b) Free on board value, see Explanatory Note 6.

(c) Includes other countries as detailed in *Standard Australian Classification of Countries* (Cat. no. 1269.0).

(d) Includes ships' stores.



## EXPORTS OF AUSTRALIAN WINE BY REGION(a)

	<i>Oceania &amp; Antarctica</i>	<i>Europe &amp; the Former USSR</i>	<i>Middle East &amp; North Africa</i>	<i>Southeast Asia</i>	<i>Northeast Asia</i>	<i>Northern America</i>	<i>Other(b)</i>	<i>Total all regions</i>
<i>Period</i>	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
<b>1999-2000</b>	22 219	186 398	1 112	4 839	8 208	61 519	639	<b>284 935</b>
<b>2000-01</b>	22 194	215 079	1 323	6 054	8 104	84 530	1 006	<b>338 289</b>
<b>2001-02</b>	27 273	260 436	1 492	6 685	9 851	111 735	917	<b>418 390</b>
<b>2001-2002</b>								
December	1 508	16 212	235	464	642	11 720	45	<b>30 827</b>
January	3 111	12 585	95	399	585	5 732	55	<b>22 561</b>
February	1 389	16 840	94	484	645	7 708	56	<b>27 217</b>
March	1 539	22 443	135	630	920	11 802	87	<b>37 555</b>
April	1 430	21 933	177	598	624	12 344	97	<b>37 203</b>
May	1 912	25 139	138	726	1 086	11 631	68	<b>40 700</b>
June	1 829	28 059	128	485	969	12 161	83	<b>43 714</b>
<b>2002-2003</b>								
July	1 979	22 900	108	740	683	10 070	66	<b>36 545</b>
August	3 406	27 253	111	411	633	10 049	93	<b>41 957</b>
September	2 813	r35 315	86	775	573	r14 060	76	<b>r53 697</b>
October	r3 481	r29 651	116	r763	842	r12 655	85	<b>r47 593</b>
November	r4 137	r15 634	134	669	953	r13 372	131	<b>r35 031</b>
December	r985	r26 161	172	r708	r858	r18 611	r137	<b>r47 632</b>
January	r2 234	r14 412	r113	r485	r656	r8 805	r70	<b>r26 775</b>
February	2 474	19 064	173	806	777	12 794	77	<b>36 166</b>

r figure or series revised since previous issue

(a) Exports may include sales made by exporters other than winemakers.

(b) Includes ships' stores.

## EXPLANATORY NOTES

### INTRODUCTION

**1** The information shown in this publication for the domestic sales of Australian produced wine is obtained directly from winemakers by means of a mail collection. The brandy sales figures shown represent quantities on which excise duty was paid, i.e. the quantity of brandy released for sale. Statistics relating to import clearances and exports are based on information provided to the Australian Customs Service by importers, exporters and their agents.

### SCOPE AND COVERAGE

**2** The information on domestic sales of Australian produced wine is obtained from winemaking enterprises with sales of 250,000 litres or more in the previous financial year. These account for approximately 96% of total wine sales. All sales data are collected on an Australia-wide basis only and State figures are therefore not available.

**3** Tables 1–3 include all sales by winemakers (within the scope of the collection) with the exception of exports, sales for ships' stores, sales of imported wine and brandy and inter-winery sales, the last exclusion being necessary to avoid duplication in the published figures. From July 1998 the definition for table wine in the glass container categories changed from '1 litre and under' to 'less than 2 litres'. This series has been retained as the contribution of the over 1 litre but under 2 litres containers (such as table wine in magnum sized bottles) is believed to have been less than 1%. There is an expectation this contribution will increase in the future. This has a consequential effect for the 'other containers' category which includes glass containers 2 litres and over from July 1998 (prior to this it was glass over 1 litre). This series will also be retained.

**4** From July 2000, the category 'Flavoured wine' has been changed to 'Other wine products'. This change reflects the inclusion of de-alcoholised, low and reduced alcohol wines in the category. These wine types were previously included in 'Table wine'. While it is expected that the effect on the 'Table wine' series resulting from this change will be insignificant, care should be taken in comparing 'Flavoured wine' with 'Other wine products'.

### IMPORTS AND EXPORTS

**5** Figures relating to international trade in wine and brandy are presented in tables 4–6 to provide a basis for assessing the overall wine market. Imports cleared for home consumption comprise those goods entered for home consumption, together with goods cleared from Customs warehouses. Exports of Australian produce are defined as exports of goods, materials or articles which have been produced, manufactured or partly manufactured in Australia.

**6** The value of exports is the free on board (f.o.b.) transactions value of the goods expressed in Australian dollars. The ABS converts foreign currency f.o.b. values to Australian dollars using the exchange rate prevailing on the date of departure shown on the export manifest.

**7** The value of imports is the Australian Customs value. Goods are valued at the point of containerisation (in most cases) or the port of shipment, or at the customs frontier of the exporting country, whichever comes first.

**8** For further information on the compilation of Trade Statistics refer to Explanatory Notes contained in *International Merchandise Trade, Australia* (cat. no. 5422.0).

## EXPLANATORY NOTES

### SEASONALLY ADJUSTED AND TREND ESTIMATES

**9** Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather and industrial disputes).

**10** The seasonally adjusted estimates in this publication have been produced using a concurrent methodology whereby the seasonal factors are revised each month to take into account the seasonality exhibited by the latest observation. A more detailed review is conducted annually.

**11** The overall degree of revision to the seasonally adjusted estimates is expected to be less on average than would be the case with annual reanalysis only. However, the nature of the seasonal adjustment process is such that the magnitude of some revisions resulting from each adjustment may be quite significant, especially towards the end of the series. For this reason additional care should be exercised when interpreting movements in seasonally adjusted data for recent months.

**12** The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates of wine sales have been derived by applying a 13-term Henderson weighted moving average to the seasonally adjusted series.

**13** For further information, see *Information Paper: A Guide to Interpreting Time Series—Monitoring 'Trends', an Overview* (cat. no. 1348.0) or contact the Assistant Director, Time Series Analysis on Canberra 02 6252 6345.

### ACKNOWLEDGMENT

**14** ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated: without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

### RELATED PUBLICATIONS

**15** Another ABS publication which may be of interest is the *Australian Wine and Grape Industry* (cat. no. 1329.0). This is a statistical compendium of Australia's wine and grape industries containing information on: area of vines and production of grapes by region; wine production and grapes crushed by region; structure of the wine manufacturing industries; stocks of wine held by winemakers at 30 June; domestic wine sales; exports and imports of wine; price indexes of grapes and wine; consumption of wine and world comparisons.

**16** Current publications and other products by the ABS are listed in the *Catalogue of Publications and Products* (cat. no. 1101.0). The Catalogue is available from any ABS office or the ABS web site <<http://www.abs.gov.au>>. The ABS also issues a daily Release Advice on the web site which details products to be released in the week ahead.

### ROUNDING

**17** Where figures have been rounded, discrepancies may occur between sums of the component items and totals.

### SYMBOLS AND OTHER USAGES

—	nil or rounded to zero
L	litres
L al	litres of alcohol
n.a.	not available
n.p.	not available for separate publication (but included in totals where applicable)
r	figure or series revised since previous issue

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2850400002030  
ISSN 0819-0968

RRP \$18.50